

## United Teleports Completes Acquisition and Full Integration of Vubiquity's Headend Replacement Operations

Strengthening its Position in Terrestrial Video Delivery as the Industry Shifts from Satellite to IP-based Workflows

**Miami, Fla.** - United Teleports, a leading provider of innovative and customized content distribution services, today announced the completion of its acquisition and full migration of Vubiquity's Headend Replacement Service division.

The transaction, which was initiated in early 2024, marks a significant milestone in United Teleports' commitment to ensuring the continuity, modernization, and profitability of linear television delivery in an era of rapid industry change.

The integration process involved a complex, multi-phase migration that brings all operational control, customer services, and workflows to United Teleports' managed delivery infrastructure. This ensured a seamless transition for existing customers, maintaining uninterrupted content delivery while expanding the company's portfolio of linear channels and operational capabilities.

"The completion of this integration reinforces our commitment to linear video as it undergoes an unprecedented period of transition and optimization. As satellite capacity sunsets and operators rethink their workflows, we're proud to stand as the only company with a proven terrestrial delivery network, via fiber and IP/SRT, that reaches operators, programmers, and their audiences at scale."



Ricardo Dias CEO United Teleports

Additionally, NCTC members who subscribed to headend replacement services through Vubiquity are now being serviced directly by United Teleports.

With the completion of this transition, United Teleports now manages one of the most comprehensive terrestrial transport networks in the Americas and supports linear, OTT, FAST, IPTV, broadband, cable, and satellite DTH operators.

The acquisition effectively extends the company's transport agreements to include nearly all major Western content rights, positioning United Teleports as a preferred partner for programmers seeking flexible, future-proof distribution options.

As the broadcast industry shifts away from satellite transmission toward IP-based delivery models, United Teleports is uniquely positioned to help both operators and content owners optimize their video businesses.

Rather than shutting down linear operations, network operators and content owners can now outsource and preserve revenue through United Teleports' managed terrestrial network, which reduces operational complexity while retaining audience reach.

"We've been delivering terrestrially for over two decades," added Dias. "That experience, combined with our expanded portfolio and transport reach, makes us the best partner for operators and programmers who want to reach their users, regardless of the platform or technology."

To learn more about our managed headend and channel aggregation services, contact us through the website or email our sales team at sales@unitedteleports.com.

## **About United Teleports**

United Teleports provides innovative and customized content distribution services for cable, satellite, internet/OTT, terrestrial television broadcasters, telecom, and all media entertainment industries worldwide. Our solutions are designed to offer lower costs, greater reliability, and faster deployment than our competitors.

With more than 20 years of experience delivering high-quality linear and OTT services via terrestrial networks, United Teleports combines deep technical expertise with scalable infrastructure to power the future of IP-based content delivery. Learn more at www.unitedteleports.com.